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**UNITED STATES DISTRICT COURT**

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**NORTHERN DISTRICT OF CALIFORNIA, OAKLAND DIVISION**

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IN RE FLASH MEMORY  
ANTITRUST LITIGATION

Case No. C07-0086 SBA

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**CONSOLIDATED DIRECT  
PURCHASER CLASS ACTION  
COMPLAINT**

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This Document Relates to:

**JURY TRIAL DEMANDED**

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ALL DIRECT PURCHASER ACTIONS

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Plaintiff, by and through his attorneys, brings this civil action against the

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Defendants named herein for treble damages and injunctive relief under the Sherman

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Act. Plaintiff alleges, upon information and belief, except as to those paragraphs

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applicable to him, which are based on personal knowledge, as follows:

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**I. NATURE OF THE ACTION**

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1. Defendants herein are the leading makers of flash memory, a form of

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electronic memory that is used in devices such as memory cards, USB flash drives,

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personal computers, digital audio players, digital cameras, and mobile phones. Flash

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memory is less expensive than competing forms of memory, and it has become the

1 dominant technology for use in devices requiring a significant amount of storage. There  
2 are two main types of flash memory – NOR flash memory and NAND flash memory.  
3 Plaintiff brings this action on behalf of all persons and entities who purchased NAND flash  
4 memory in the United States directly from a Defendant, or a subsidiary of a Defendant,  
5 between January 1, 1999 and the present ("Class Period"). As alleged in more detail  
6 below, Defendants and their co-conspirators conspired to fix, raise, maintain and stabilize  
7 the price of NAND flash memory sold in the United States, in violation of federal antitrust  
8 laws including the Sherman Act (15 U.S.C. § 1). As a result of Defendants' unlawful  
9 conduct, Plaintiff and other purchasers of NAND flash memory paid artificially inflated  
10 prices during the Class Period. Such prices exceeded the amount they would have paid if  
11 the price for NAND flash memory had been determined by a competitive market.

12 **II. PARTIES**

13 **A. Plaintiff**

14 2. Plaintiff Timothy Chanda is a Florida resident who operates a computer  
15 consulting business. During the Class Period, Plaintiff directly purchased NAND flash  
16 memory from one or more Defendants herein, and was injured as a result of Defendants'  
17 illegal conduct.

18 **B. Defendants**

19 3. Defendant Samsung Electronics Company Ltd. is a Korean corporation with  
20 its executive offices at Samsung Main Building, 250-2 ga, Taepyung-ro Chung-gu, Seoul,  
21 Korea. During the Class Period, Samsung Electronics Company Ltd. manufactured, sold,  
22 and distributed NAND flash memory to customers throughout the United States.

23 4. Defendant Samsung Semiconductor, Inc. is a California corporation located  
24 at 3655 North First Street, San Jose, California 95134. It is a wholly owned and controlled  
25 subsidiary of Defendant Samsung Electronics Company Ltd. During the Class Period,  
26 Samsung Semiconductor, Inc. sold and distributed NAND flash memory to customers  
27 throughout the United States.

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1           5. Defendants Samsung Electronics Company Ltd. and Samsung  
2 Semiconductor, Inc. are collectively referred to herein as "Samsung."

3           6. Defendant Hitachi, Ltd. ("Hitachi") is a business entity organized under the  
4 laws of Japan, with its principal place of business at 6-1 Marunouchi Center Building 13F  
5 Chiyoda-ku, Tokyo, 100-8220, Japan. During the Class Period, Hitachi Ltd.  
6 manufactured, sold, and distributed NAND flash memory to customers throughout the  
7 United States.

8           7. Defendant Renesas Technology Corporation is a business entity organized  
9 under the laws of Japan with its principal place of business at Marunouchi Building, 4-1,  
10 Marunouchi 2-chome, Chiyoda-ku Tokyo 100-6334, Japan. During the Class Period,  
11 Renesas Technology Corporation sold and distributed NAND flash memory to customers  
12 throughout the United States.

13           8. Defendant Renesas Technology America, Inc., f/k/a Hitachi Semiconductor  
14 (America) Inc., is a Delaware corporation with its principal place of business at 450 Holger  
15 Way, San Jose, California 95134. Renesas Technology America, Inc. is a wholly owned  
16 and controlled subsidiary of Defendant Renesas Technology Corporation. During the  
17 Class Period, Renesas Technology Corporation America, Inc. sold and distributed NAND  
18 flash memory to customers throughout the United States.

19           9. Defendants Renesas Technology Corporation and Renesas Technology  
20 America, Inc. are referred to collectively herein as "Renesas."

21           10. Defendant Hynix Semiconductor, Inc. is a Korean corporation with its  
22 principal place of business at SAN 136-1, Ami-Ri Bubal-eub, Ichon-si, Kyongki-do,  
23 Korea. During the Class Period, Hynix Semiconductor Inc. manufactured, sold, and  
24 distributed NAND flash memory to customers throughout the United States.

25           11. Defendant Hynix Semiconductor America, Inc. is a California corporation  
26 with its principal place of business at 3101 North First Street, San Jose, California 95134.  
27 It is a wholly owned and controlled subsidiary of Defendant Hynix Semiconductor, Inc.  
28 During the Class Period, Hynix Semiconductor America, Inc. sold and distributed NAND

1 flash memory to customers throughout the United States.

2 12. Defendants Hynix Semiconductor, Inc. and Hynix Semiconductor America,  
3 Inc. are referred to collectively herein as "Hynix."

4 13. Defendant Mitsubishi Electric Corp. is a business entity organized under the  
5 laws of Japan, with its principal place of business at Tokyo Building 2-7-3, Marunouchi,  
6 Chiyoda-ku, Tokyo 100-8310, Japan. During the Class Period, Mitsubishi Electric Corp.  
7 manufactured, sold, and distributed NAND flash memory to customers throughout the  
8 United States.

9 14. Defendant Mitsubishi Electric and Electronics USA, Inc. is a Delaware  
10 corporation with its principal place of business at 500 Corporate Woods Parkway, Vernon  
11 Hills, Illinois 60061. It is a wholly owned and controlled subsidiary of Defendant  
12 Mitsubishi Electric Corp. During the Class Period, Mitsubishi Electric and Electronics  
13 USA, Inc. manufactured, sold, and distributed NAND flash memory to customers  
14 throughout the United States.

15 15. Defendants Mitsubishi Electric Corp. and Mitsubishi Electric and Electronics  
16 U.S.A., Inc. are referred to collectively herein as "Mitsubishi."

17 16. Defendant SanDisk Corporation ("SanDisk") is a Delaware corporation with  
18 its principal place of business at 601 McCarthy Boulevard, Milpitas, California 95035.  
19 During the Class Period, SanDisk manufactured, sold, and distributed NAND flash  
20 memory to customers throughout the United States.

21 17. Defendant Toshiba Corporation is a business entity organized under the laws  
22 of Japan, with its principal place of business at 1-1, Shibaura I-chome, Minato-ku, Tokyo  
23 105-9001, Japan. During the Class Period, Toshiba Corporation manufactured, sold, and  
24 distributed NAND flash memory to customers throughout the United States.

25 18. Defendant Toshiba America, Inc. is a Delaware corporation with its principal  
26 place of business at 1251 Avenue of the Americas, Suite 4110, New York, New York  
27 10020. It is a wholly owned and controlled subsidiary of Defendant Toshiba Corporation.  
28 During the Class Period, Toshiba America, Inc. sold and distributed NAND flash memory

1 to customers throughout the United States.

2 19. Defendant Toshiba America Electronic Components, Inc. is a California  
3 corporation with its principal place of business at 19900 MacArthur Boulevard, Suite 400,  
4 Irvine, California 92612. It is a wholly owned and controlled subsidiary of Toshiba  
5 Corporation. During the Class Period, Toshiba America Electronic Components, Inc. sold  
6 and distributed NAND flash memory to customers throughout the United States.

7 20. Defendants Toshiba Corporation, Toshiba America, Inc., and Toshiba  
8 America Electronic Components, Inc. are referred to collectively herein as "Toshiba."

9 **III. CO-CONSPIRATORS**

10 21. Various others, presently unknown to Plaintiff, participated as co-  
11 conspirators with the Defendants in the violations of law alleged in this Complaint and  
12 have engaged in conduct and made statements in furtherance thereof.

13 22. All joint ventures created by the Defendants as described herein were  
14 controlled and operated by the joint venturers and to the extent such ventures committed  
15 acts in furtherance of the conspiracy, they are liable as co-conspirators.

16 23. The acts charged in this Complaint have been done, within this district and  
17 worldwide, by Defendants and their co-conspirators, or were authorized, ordered, or done  
18 by their respective officers, agents, employees, or representatives while actively engaged  
19 in the management of each Defendant's business or affairs.

20 **IV. JURISDICTION AND VENUE**

21 24. This Complaint is brought under Sections 4 and 16 of the Clayton Act (15  
22 U.S.C. §§ 15 and 26) to obtain relief and recover treble damages and the costs of this suit,  
23 including reasonable attorneys' fees, against Defendants for the injuries sustained by  
24 Plaintiff and the members of this Class by reason of Defendants' violations of Section 1 of  
25 the Sherman Act (15 U.S.C. § 1).

26 25. This Court has jurisdiction over this action pursuant to 28 U.S.C. Sections  
27 1331 and 1337 and Sections 4 and 16 of the Clayton Act (15 U.S.C. §§ 15 and 26).

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- 1 a. whether Defendants engaged in a contract, combination, or conspiracy
- 2 to fix, maintain, or stabilize the prices of, or allocate the market for,
- 3 NAND flash memory sold in the United States;
- 4 b. the duration of the conspiracy alleged in the Complaint and the nature
- 5 and character of the acts performed by Defendants in furtherance of
- 6 the conspiracy;
- 7 c. whether the alleged conspiracy violated Section 1 of the Sherman Act;
- 8 d. whether Defendants' conduct caused prices of NAND flash memory
- 9 to be artificially inflated to non-competitive levels; and
- 10 e. whether Plaintiff and other members of the Class were injured by
- 11 Defendants' conduct, and if so, the appropriate measure of damages
- 12 and appropriate injunctive relief.

13 33. These and other questions of law or fact are common to the Class and  
14 predominate over any questions affecting only individual Class members.

15 34. Plaintiff will fairly and adequately represent the interests of the Class in that  
16 Plaintiff has no interests that are antagonistic to other members of the Class and has  
17 retained counsel competent and experienced in the prosecution of class actions and  
18 antitrust litigation.

19 35. A class action is superior to the alternatives, if any, for the fair and efficient  
20 adjudication of this controversy because individual joinder of all damaged Class members  
21 is impractical. The damages suffered by many individual Class members are relatively  
22 small, given the expense and burden of individual prosecution of the claims asserted in this  
23 litigation. Thus, absent the availability of class action procedures, it would not be feasible  
24 for many Class members to redress the wrongs done to them. Even if Class members  
25 could afford individual litigation, the court system could not. Furthermore, prosecution of  
26 separate actions by individual Class members would create the risk of inconsistent or  
27 contradictory judgments and would greatly magnify the delay and expense to all parties  
28 and the court system. Therefore, the class action device presents far fewer case

1 management difficulties and will provide the benefits of unitary adjudication, economies  
2 of scale, and comprehensive supervision by a single court.

3 36. Injunctive relief is appropriate as to the Class as a whole because Defendants  
4 have acted, and refused to act, on grounds generally applicable to the Class.

5 37. In the absence of a class action, Defendants would be unjustly enriched  
6 because they would be able to retain the benefits and fruits of their wrongful conduct.

7 **VI. INTERSTATE TRADE AND COMMERCE**

8 38. During the Class Period, Defendants and their co-conspirators manufactured,  
9 sold, and distributed NAND flash memory in a continuous and uninterrupted flow of  
10 interstate and international commerce, including to and throughout the United States.  
11 During each year of the Class Period, total sales of NAND flash memory were in the  
12 billions of dollars.

13 **VII. FACTUAL ALLEGATIONS**

14 **A. Flash Memory Technology**

15 39. Flash memory is a form of electronic memory that can be erased and  
16 reprogrammed many times. Flash memory is "non-volatile," meaning that it does not lose  
17 stored data when the power is turned off. This characteristic distinguishes flash memory  
18 from "volatile" memory storage devices such as random access memory ("RAM"), which  
19 requires power to maintain stored information.

20 40. Defendant Toshiba developed flash memory in two generations during the  
21 1980s. The first generation of flash memory was NOR flash memory. In NOR flash  
22 memory, individual memory cells are connected in parallel. NOR flash memory is reliable  
23 and offers fast read operations. However, NOR flash memory has slow erase and write  
24 times. Thus, it is better suited for storing codes and other information that is not frequently  
25 changed.

26 41. Toshiba developed a second type of flash memory – NAND flash memory –  
27 in 1987. NAND flash memory was developed for high density data storage, trading off  
28 random access capability to achieve a smaller cell size. This was done by creating an array

1 of memory transistors connected in a series. NAND flash memory has faster erase and  
2 write times, and it requires a smaller chip area per cell, thus allowing more storage for less  
3 cost than NOR flash memory. NAND flash memory is ideal for low-cost and high density  
4 data-storage applications.

5 42. As a result of its advantages in terms of cost, file storage, memory capacity,  
6 and write speed, NAND flash memory has become the preferred format for consumer  
7 media applications. Samsung has said that NAND flash memory is the fastest-growing  
8 product segment in the global semiconductor market. It is used primarily in: (a) flash  
9 memory cards that are incorporated in products such as cameras, handsets, and  
10 camcorders; (b) flash drives utilizing the universal serial bus ("USB") interface; and (c)  
11 embedded flash memory for consumer and handset applications, such as Apple iPod digital  
12 music players.

13 43. NAND flash memory is now produced in single level cell ("SLC") and  
14 multi-level cell ("MLC") variants. MLC NAND flash memory allows each memory cell to  
15 store two bits of information, compared to the one bit power cell that SLC NAND flash  
16 memory allows. As a result, MLC NAND flash memory offers a larger capacity at a price  
17 point appropriate for consumer products. On the other hand, SLC NAND flash memory,  
18 while offering a lower density, provides faster write speeds and has a lower likelihood of  
19 error. MLC NAND flash memory typically has a lower lifecycle expectancy than SLC  
20 NAND flash memory. Despite these minor differences, NAND flash memory is a  
21 homogenous commodity product.

22 **B. Characteristics of the NAND Flash Memory Market**

23 44. The NAND flash memory industry has several characteristics that have  
24 facilitated the conspiracy alleged herein. These features include high market  
25 concentration, substantial barriers to entry, numerous business interrelationships, and the  
26 presence of trade associations established for the purpose of fostering cooperation.

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28 ///

1           **1. High Market Concentration**

2           45. The NAND flash memory market is highly concentrated. Throughout the  
3 Class Period, it has been dominated by less than a handful of suppliers. According to  
4 Samsung, the major flash memory suppliers in 2004 and 2005 were as follows (dollar  
5 figures are in millions):

6 <b>Supplier</b>	<b>Revenues in</b>	<b>Revenues in</b>	<b>Market Share</b>	<b>Growth in</b>
7	<b>2004</b>	<b>2005</b>	<b>in 2005</b>	<b>2005</b>
8 Samsung	\$3,901	\$5,742	52.8%	28.8%
9 Toshiba	\$1,850	\$2,382	21.9%	28.8%
10 Renesas	\$600	\$735	6.8%	22.5%
11 Hynix	\$221	\$1,382	12.7%	525%
12 Micron <sup>1</sup>	\$8	\$238	2.2%	2,875%

13           46. Based on data reported by industry analyst iSuppli Corporation ("iSuppli"),  
14 three suppliers – Samsung, Toshiba, and Hynix – controlled nearly 90 percent of the  
15 worldwide sales of NAND flash memory by the end of 2006. iSuppli reported the following  
16 market shares for 2006 and 2007:

17 <b>Supplier</b>	<b>Market Share</b>	<b>Market Share</b>
18	<b>in 2006</b>	<b>in 2007</b>
19 Samsung	45.4%	46%
20 Toshiba	26.1%	28%
21 Hynix	17.7%	14.6%
22 Renesas	4.8%	2%
23 Micron	2.9%	5.4%
24 Other	3.1%	3.1%

25 ///

26 ///

27

28 <sup>1</sup> "Micron" refers to Micron Technology, Inc., a maker of various memory products.

1 47. Between 2004 and 2007, the NAND flash memory industry scored more than  
2 3,000 on the Herfindahl-Hirschman Index, which measures market concentration on a  
3 scale of 0 to 10,000. The United States Department of Justice ("DOJ") considers markets  
4 that score 1,800 or more on this index as being highly concentrated. Markets with high  
5 concentration are conducive to price-fixing and other collusive activity.

6 **2. Barriers to Entry**

7 48. There are substantial barriers to entry into the flash memory industry. A  
8 modern, state-of-the-art fabrication facility ("fab") that can process flash memory down to  
9 a size of 40 nanometers ("nm") can cost \$4 to \$5 billion. This fact is conducive to the  
10 conspiracy alleged herein because it protects existing suppliers from new competition and  
11 perpetuates the high market concentration. Defendants are well aware that few companies  
12 have the means to effectively enter the rapidly evolving semiconductor industry.

13 **3. Business Interrelationships**

14 49. The flash memory industry is marked by a web of cross-licensing and joint  
15 venture agreements among Defendants that facilitate collusive behavior. These include the  
16 following:

- 17 a. In April of 1995, Toshiba announced that it had reached an agreement  
18 with Samsung to jointly develop certain NAND technologies. The  
19 agreement complemented a 1992 agreement concerning the joint  
20 development of certain early generation NAND-type technologies.
- 21 b. In July of 1997, SanDisk and Hitachi cross-licensed a broad range of  
22 flash technologies to each other. In October of 2000, these companies  
23 renewed their earlier agreement and expanded it to include cross-  
24 license agreements for additional NAND flash technologies, including  
25 the joint use of the companies' advanced multilevel cell patent  
26 portfolios. These agreements continue between SanDisk and Hitachi's  
27 successor in the NAND flash memory business, Defendant Renesas.

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- 1 c. In 2000, SanDisk and Toshiba jointly formed FlashVision, Ltd.  
2 ("FlashVision"), which operated a flash memory fabrication facility in  
3 Manassas, Virginia. In May of 2002, FlashVision decided to  
4 consolidate 200mm NAND wafer production in Fabs 1 and 2 of  
5 Toshiba's facilities in Yokkaichi, Japan.
- 6 d. On March 18, 2002, Defendants Hitachi and Mitsubishi publicly  
7 announced that they were going to consider merging their memory  
8 businesses, including their NAND flash operations. On April 3, 2003,  
9 these former competitors spun-off their NAND flash operations into  
10 Defendant Renesas. The licensing agreements between SanDisk and  
11 Hitachi were assumed by Renesas during this merger.
- 12 e. On August 20, 2002, Samsung and SanDisk announced that they had  
13 reached an agreement to cross-license NAND flash multilevel cell  
14 technology. Samsung reportedly agreed to supply SanDisk with  
15 NAND flash memory until at least 2009. This agreement replaced a  
16 prior agreement that had recently expired.
- 17 f. In September of 2004, Toshiba and SanDisk formed a second joint  
18 venture called Flash Partners, Ltd. that constructed a Fab 3 at  
19 Yokkaichi to manufacture 300mm NAND wafers.
- 20 g. In July of 2006, Toshiba and SanDisk created Flash Alliance, Ltd.,  
21 their third joint venture, which built Fab 4, another 300mm wafer  
22 facility at Yokkaichi.
- 23 h. On September 15, 2006, Toshiba announced that it had agreed to  
24 purchase the rights to certain NAND-related patents from Micron's  
25 subsidiary, Lexar Media, Inc. ("Lexar").
- 26 i. On March 20, 2007, it was announced that Hynix and Toshiba entered  
27 into an agreement to share licenses to use one another's semiconductor  
28 patents, including those covering NAND flash memory technology.

1 O.C. Kwon, Senior Vice-President for Hynix, called the agreement "a  
2 good foundation for our two companies to build a mutually beneficial  
3 business relationship in the future." Hynix also reportedly has an  
4 agreement to supply 10 to 12 percent of its flash memory output to  
5 Toshiba.

6 j. On March 21, 2007, Hynix and SanDisk announced that they had  
7 reached: (1) an agreement for a patent cross-license covering the flash  
8 memory components of both companies and (2) an agreement for  
9 product supply. Concurrently, the companies signed a memorandum  
10 of understanding that outlined a joint venture contemplated between  
11 the two companies that will manufacture memory components and  
12 sell NAND flash memory system solutions.

13 k. On December 3, 2007, Samsung and Toshiba announced that they had  
14 licensed to one another the rights to produce, market and sell memory  
15 with the specifications and trademarks of Samsung's OneNAND™  
16 and Toshiba's LBA-NAND™ memory chips.

17 **4. Trade Association Activities**

18 50. The Defendants belong to a web of different trade associations and  
19 participate in various industry trade shows, all of which provide forums at which they can  
20 collude to fix prices and limit capacity for NAND flash memory.

21 51. One such association is the Compact Flash Association ("CFA"), founded in  
22 October of 1995. Samsung, Toshiba, Hitachi, Mitsubishi, and SanDisk are all members of  
23 the organization.

24 52. CFA members hold regular meetings to discuss association business. They  
25 also participate in various trade shows attended by other members. History has shown that  
26 association meetings and trade shows provide an excellent incubator for the development  
27 of antitrust conspiracies. These trade shows included the following:

28 ///

<b>1</b>	<b>Date</b>	<b>Event</b>	<b>Participating Defendants</b>
<b>2</b>	January 6-9, 2001	2001 Consumer Electronics Show ("CES") in Las Vegas, Nevada	Samsung, Hitachi, SanDisk
<b>3</b>			
<b>4</b>	February 11-14, 2001	Photo Marketing Association ("PMA") 2001 in Orange County, California	Samsung, Hitachi, SanDisk
<b>5</b>			
<b>6</b>	January 8-11, 2002	2002 CES in Las Vegas, Nevada	Samsung, Toshiba, SanDisk
<b>7</b>			
<b>8</b>	September 25-30, 2002	Photokina 2002 in Koln, Germany	Samsung, Toshiba, Hitachi, Mitsubishi, SanDisk
<b>9</b>	October 16, 2002	World PC ("WPC") Expo in Tokyo, Japan	Samsung, Hitachi, Toshiba, SanDisk
<b>10</b>			
<b>11</b>	September 17-20, 2003	WPC Expo in Tokyo, Japan	Samsung, Hitachi, Toshiba, SanDisk
<b>12</b>			
<b>13</b>	January 5-8, 2006	2006 CES in Las Vegas, Nevada	Samsung, Hitachi, Toshiba, SanDisk

**14**           53. Hynix and Hitachi are also members of the Open NAND Flash Interface  
**15** Group ("ONFI"), an organization formed in May of 2006 to promote the integration of  
**16** NAND flash memory in consumer electronic devices.

**17**           54. In addition, Samsung, Toshiba, Hitachi, and SanDisk are members of the  
**18** MultiMedia Card Association ("MMCA"), an organization founded in 1998 that bills itself  
**19** as a "global forum for memory card and semiconductor component suppliers."

**20**           55. Samsung, Hynix, Toshiba, Hitachi, Mitsubishi, Renesas, and SanDisk are  
**21** also members of the JEDEC Solid State Technology Association ("JEDEC"), an  
**22** organization initially created in 1960, which is the semiconductor engineering  
**23** standardization body of the Electronic Industries Alliance. JEDEC touts as one of the  
**24** advantages of membership "tak[ing] advantage of NETWORKING opportunities" by  
**25** "mak[ing] valuable contacts throughout the industry...."

**26**           56. Defendants are also members of one or more other trade associations that  
**27** provides opportunities to conspire on the pricing and supply of NAND flash memory.  
**28** These include: (a) the 1394 Trade Association, in which Samsung, Toshiba, Hitachi,

1 Renesas, and Mitsubishi are members; (b) the Semiconductor Equipment Association of  
2 Japan ("SEAJ"), in which Toshiba, Hitachi, Mitsubishi, and Samsung's Japanese subsidiary  
3 are members; and (c) the Korea Semiconductor Industry Association ("KSIA"), in which  
4 Samsung and Hynix are members.

5 57. In addition, Hynix and Samsung participate in iSEDEX, the International  
6 Semiconductor and Display Exhibition that is held annually in Seoul, Korea. The 2006  
7 iSEDEX conference was held there on October 11-13, 2006. The 2007 conference was  
8 held there in August 2007.

9 58. Another forum that provides opportunities to collude is the annual "Flash  
10 Memory Summit" held in Santa Clara, California since 2006. Defendants named here  
11 have sent representatives to sessions of the summit.

12 59. Although these in-person meetings certainly facilitate the development of a  
13 conspiracy, once underway, the relationships between the cartel's members have been, and  
14 are easily, maintained. As one of the defendants in the criminal prosecution involving  
15 dynamic random access memory ("DRAM") phrased it: "[y]ou don't need to have a  
16 meeting ... You just need to have a phone call. Everybody knows each other. We just said  
17 'try not to sell below US\$3.'" Mike Peterson, an Account Manager for Hynix's U.S.  
18 subsidiary, has said that he understood the Koreans routinely talked to each other and had  
19 seen e-mails from C.K. Chung, Hynix's Director of Global Accounts, that confirmed this.

## 20 C. Defendants' History of Collusive Conduct in the Memory Industry

21 60. Two of the Defendants named here – Hynix and Samsung – have already  
22 pled guilty to price-fixing in the related industry for DRAM and have paid substantial fines  
23 to the DOJ for those unlawful activities (\$300 million for Samsung and \$185 million for  
24 Hynix). Micron Technology, Inc., another memory manufacturer, was the amnesty  
25 applicant in the DRAM price-fixing investigation. Major direct purchasers of DRAM –  
26 Honeywell International, Inc, Unisys Corp., and Sun Microsystems, Inc. – have filed civil  
27 antitrust actions involving DRAM against Defendants Mitsubishi, Hitachi, and/or Renesas.

28 ///

1           61. The DRAM conspiracy was effectuated and monitored by the participants  
2 through frequent exchanges of price and supply information as described in greater detail  
3 below. These information exchanges were not limited solely to DRAM, but included  
4 exchanges of information about flash memory as well.

5           62. Defendants Hitachi, Hynix, Mitsubishi, Renesas, Samsung, and Toshiba are  
6 also under investigation by the DOJ and/or civil plaintiffs with respect to collusive pricing  
7 activities in the market for static random access memory ("SRAM").

8           63. One commentator has noted the pervasiveness of cartel activity among  
9 Defendants and others in the semiconductor industry: "[i]f the DOJ wanted to, it could just  
10 go down every line in the semiconductor industry and find the same issue," said Gartner  
11 Inc. analyst Richard Gordon. That's because there are a relatively few number of suppliers  
12 in the chip industry and an open flow of communication between competitors and  
13 customers, who may not define price fixing the same way the DOJ does, he said."

14           64. Indeed, in many instances, the Defendants are competitors, partners, and  
15 customers all at the same time. For example, SanDisk and Toshiba have a long-standing  
16 joint venture agreement concerning the manufacture of NAND flash memory. Toshiba  
17 reportedly has the right to acquire 10 to 12 percent of Hynix's NAND flash memory  
18 output. Hitachi and Mitsubishi created Renesas to take over their NAND flash memory  
19 operations. Moreover, as described more fully above, all of the Defendants, in one form or  
20 another have agreed to share NAND flash technologies with each other.

21           65. The admitted illegal conduct in the DRAM criminal case, as well as the  
22 alleged illegal conduct in the SRAM criminal case, demonstrate that Defendants'  
23 respective corporate cultures encouraged the type of conduct alleged herein. In November  
24 of 2007, Yong-Chul Kim, the former chief lawyer for Samsung, admitted that the company  
25 "instructed me to commit crimes." Kim continued, "[a] basic responsibility for all  
26 Samsung executives is to do illegal lobbying, buying people with money." Kim also  
27 acknowledged that he fabricated court evidence on behalf of the company and its  
28 executives, and several Samsung executives have recently been convicted of bribery and

1 other white collar crimes.

2 **D. Defendants' Collusive Conduct in the Flash Memory Industry**

3 66. The Defendants herein had contacts with each other in multiple related  
4 markets (*e.g.*, the DRAM, SRAM, and flash memory markets). These multi-market  
5 contacts allowed Defendants to transfer learning from one market to another and also  
6 enhanced Defendants' ability to monitor, enforce, and sustain the NAND flash memory  
7 conspiracy.

8 67. The same employees of the Defendant companies were responsible for  
9 pricing of DRAM, SRAM, and flash memory sold in the United States. For example,  
10 many of the individuals employed by Defendants who pled guilty to criminal felonies in  
11 the DOJ's DRAM investigation also had pricing responsibility for NAND flash memory.

12 68. The Samsung employees who pled guilty to felony violations in connection  
13 with DRAM who also had responsibility of NAND flash memory pricing are: (a) Y.H.  
14 Park, Samsung Electronics Company Ltd.'s Vice-President of Sales; (b) I.U. Kim,  
15 Samsung Electronics Company Ltd.'s Vice-President of Marketing; and (c) Tom Quinn,  
16 Vice-President of Marketing for Memory Products at Samsung Semiconductor, Inc.  
17 Despite these guilty pleas, Samsung has continued to use the services of some of these  
18 employees. For example, two months after entering a guilty plea, Quinn was seen  
19 representing Samsung at a conference it sponsored in San Jose, California.

20 69. The Hynix employees who pled guilty to felony violations in connection  
21 with DRAM and who also had responsibility for NAND flash memory pricing are: (a) D.S.  
22 Kim, Senior Vice-President and General Manager of Worldwide Sales and Marketing; (b)  
23 C.K. Chung, Director of Global Strategic Accounts; (c) C.Y. Choi, Senior Manager and  
24 Vice-President for Product Marketing and Vice-President for Operations; and (d) K.C.  
25 Suh, Hynix's Senior Manager for Memory Product Marketing.

26 70. Additionally, in the civil DRAM litigation, many employees of DRAM  
27 manufacturer Mosel Vitelic Inc. ("Mosel") invoked their Fifth Amendment privilege  
28 against self-incrimination and refused to answer deposition questions about whether they

1 had discussed pricing with competitors.

2           71. Plaintiff believes that the conspiracy with respect to NAND flash memory  
3 was conducted, in part, in a manner similar to the DRAM conspiracy reflected in various  
4 informations filed by the DOJ against companies and individuals in that case and in  
5 various witness statements placed on the public record in *United States v. Gary Swanson*,  
6 Case No. 3:06-cr-00692 PJH (N.D. Cal.) ("*Swanson*"), an ongoing criminal trial against  
7 one of Hynix's executives.

8           72. As in the DRAM case, the NAND flash memory conspiracy had among its  
9 goals: (a) coordination of pricing among competitors to ensure that no market supplier was  
10 so out of line that it would lose market share by being too high or "leave money on the  
11 table" by being too low; (b) stabilization of prices in order to prevent them from falling too  
12 low in downward markets; and (c) raising prices when opportunities arose. To accomplish  
13 these goals in an upward market, when supplies were tight or demand was strong,  
14 Defendants talked and agreed on when and by how much the price should go up,  
15 sometimes discussing specific prices negotiated with customers. In declining markets,  
16 where there was oversupply or demand was low, Defendants discussed ways to stabilize  
17 prices to prevent them from falling lower and agreed to maintain certain floor prices. In  
18 flat markets, Defendants discussed the need to keep prices stable and agreed to maintain  
19 prices in the face of customer pressure to reduce prices.

20           73. As in the DRAM case, the primary mode of communication for the NAND  
21 flash memory conspiracy was through one-on-one telephone calls designed to ensure that  
22 the conspiracy was kept secret. The number of telephone calls varied among the  
23 conspirators, based on their positions and their involvement in the conspiracy. Some lower  
24 level sales managers had numerous telephone calls with their counterparts employed by  
25 other Defendants. High level executives had fewer direct contacts with their competitors,  
26 but instead directed subordinates to handle the bulk of such communications. At times,  
27 however, some of the higher level executives had direct meetings or conversations with  
28 their counterparts in which they acknowledged or endorsed what their subordinates were

1 doing or actually reached agreements with their co-conspirators.

2 74. As in DRAM, in terms of day-to-day implementation of the NAND flash  
3 memory conspiracy, Defendants directed their regional or account managers to contact  
4 each other and coordinate NAND flash memory pricing. These contacts could be by  
5 telephone or by face-to-face meetings at local restaurants. Through these contacts,  
6 Defendants' sales managers exchanged future price information and entered into implicit or  
7 explicit pricing agreements.

8 **1. The Operation of the NAND Flash Memory Conspiracy**

9 75. In many respects, NAND flash memory is a commodity product and hence is  
10 highly price elastic. NAND technology, like other memory products such as DRAM and  
11 SRAM, are subject to very steep price declines and rapidly advancing technology. In this  
12 industry, it is normal and expected for average sales price per gigabit ("Gb") to experience  
13 double-digit quarterly declines. Notwithstanding these declines, manufacturers can  
14 generate profits by continually reducing their manufacturing costs. Moreover, what the  
15 manufacturers lose by way of profit on the sale of a given unit of memory, they make up  
16 for in the huge increases in the volume of quarter over quarter memory sales.

17 76. The phenomenon of rapidly decreasing average sales price per gigabit of  
18 memory manufactured is not new. It has been occurring for more than 40 years and  
19 industry experts do not see the trend diminishing in the near future. Indeed, in order to  
20 provide some perspective, Samsung's operating margins in its flash memory division were  
21 reportedly 40 percent in November of 2005.

22 77. The NAND flash memory market is notable for periods of time where the  
23 normal and expected rapid deterioration in average selling price per gigabit stalled, and on  
24 occasion, reversed course and actually rose. Throughout the Class Period, Defendants  
25 have enjoyed unnatural price stability. Defendants achieved this price stability by  
26 collusively agreeing to reduce or limit capacity for the purpose of stabilizing and/or  
27 increasing prices. Even in those time periods when short-term conditions of oversupply  
28 caused prices for NAND flash memory to fall, the alleged conspiracy caused those prices

1 to decrease at a lesser rate than would have been the case under competitive conditions.

2 **2. Intercompetitor Contacts and Pricing During 1999-2001**

3 78. The NAND flash memory conspiracy was intertwined, at least in its initial  
4 years to some degree, with the DRAM and SRAM conspiracies. Because the same  
5 personnel at the various memory manufacturers were exchanging pricing and other  
6 competitive information about DRAM and SRAM, it was natural that they would do so for  
7 flash memory products as well.

8 79. Defendants' employees had meetings with their peers at competitor  
9 companies to exchange information about the memory products they sold, including  
10 information about capacity and prices of flash memory. Defendants endorsed the sharing  
11 of competitive information so long as it was reciprocal.

12 80. In August of 1998, Samsung told Hynix that it would be attempting to raise  
13 memory prices "across the board in September." Samsung reportedly told Hynix that it  
14 would "coordinate with Japanese suppliers, asking them to raise, or at least not to lower  
15 from August prices."<sup>2</sup>

16 81. In September of 1998, Micron Technology, Inc.'s President and CEO Steve  
17 Appleton received from Yukio Sakamoto of Kobe Steel Ltd. a "random note of  
18 Samsung/Nikkei people information." Sakamoto reported that he "met Samsung Director  
19 and Nikkei reporter last night and today ... summary of key information (both of Samsung  
20 and I well know about anti-trust law so that we never discussed that area) ... Samsung will  
21 de-emphasize 64M DRAM, but will emphasize ... Flash (aiming 70% market share!!)."

22 82. As part of its disclosures in exchange for leniency from the DOJ, Micron  
23 Technology, Inc. admitted that Tom Addie, its Regional Sales Manager for Apple  
24 Computer, had communications with John Cerrato, Samsung's Apple Account Manager,  
25

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26 <sup>2</sup> The internal documents or employee statements cited herein come from documents or DOJ witness  
27 interviews placed in the public record in the *Swanson* case or the unsealed summary judgment record in *In*  
28 *re Dynamic Random Access Memory (DRAM) Antitrust Litigation*, Case No. M-02-1486 PJH (N.D. Cal.).

1 regarding "products their companies sold and coming market trends." Micron also  
2 acknowledged that Jon Biggs, Micron's Regional Sales Manager for Gateway Computers,  
3 had communications with Tom Quinn of Samsung including "in general terms, their  
4 employers' current pricing on various products ... [and] their inventory levels on various  
5 products."

6 83. On September 7, 2000, Jay McBroom, Manager of Central Area Sales for  
7 Hynix's U.S. subsidiary, sent an e-mail to his colleagues in other regions saying "[I]et me  
8 know any competitive information that you garner."

9 84. In March of 2001, there was an information-sharing session between Hynix  
10 and Winbond Electronics Corporation, another company involved in the DRAM price-  
11 fixing investigation, concerning "Fab Status" for "Fab2 (6"0: 47K/0.6-0.35um/SRAM,  
12 Flash, Multimedia, Foundry)."

13 85. The information sharing among Defendants even extended to internal  
14 documents created by the Defendant companies. For example, Stefan Schauss of Winbond  
15 Electronics Corporation admitted having communications with Samsung about flash  
16 memory in which they exchanged roadmaps.

17 86. During 2001, NAND flash memory contract pricing, like DRAM pricing,  
18 experienced a decline. Then, in the first quarter of 2002, the sales price per gigabit of  
19 512Mb NAND (which at the time was the dominant NAND component, accounting for  
20 more than 68 percent of NAND sales by gigabit) increased more than 20 percent. These  
21 NAND flash memory price increases coincided with price increases led by Samsung in the  
22 related DRAM market that occurred in late 2001 and were the product of collusion among  
23 Defendants.

24 87. On November 13, 2001, Samsung's Vice-President of Marketing sent an  
25 email to the heads of Samsung's regional memory sales groups, including the "America  
26 Memory Sales Group," instructing "the main office in its own way, as well as each branch  
27 office's person in charge in his own way, must contact his competitors' contact points and  
28 indicate that we must not retreat from the last quoted price."

1           88.     Also in late 2001, D.S. Kim of Hynix and Y.B. Rha, then Director of Sales &  
2 Marketing for Samsung, met for breakfast at a restaurant in Korea (one of several similar  
3 meetings they had between 1999 and 2002). Kim "acknowledge[d] that they were in a  
4 common mood and would cooperate on pricing." Kim subsequently advised his  
5 subordinates of this meeting. C.K. Chung of Hynix knew of these meetings and that the  
6 two companies were "in the same boat with pricing." As Paul Palonsky of Hynix's U.S.  
7 subsidiary (and who is still employed at Hynix) characterized it, "C.K. Chung and the  
8 Koreans saw Samsung as the big brother, and they thought if Samsung were getting a  
9 certain price, Hynix should get it too." These meetings in Korea set the stage for collusion  
10 among Samsung, Hynix, and others that encompassed multiple memory products.  
11 Palonsky referred to a "pervasive thirst" for competitive pricing information within the  
12 "Hynix culture." During internal conference calls at Hynix, employees would routinely  
13 relate pricing information received by their "buddies" employed by competitors.

14           **3.     Intercompetitor Contacts and Pricing During 2002-2006**

15           89.     Defendants continued to have meetings during the 2002 to 2006 period to  
16 share competitive information about flash memory.

17           90.     In February of 2002, Samsung's Vice-President of Global Accounts Sales  
18 and Marketing wrote, "[i]n order not to damage ourselves I think we should be closer to  
19 Micron's pricing than Hynix, and Hynix may be benefiting much more than Samsung and  
20 Micron with this strategy. I don't want to be at the top of the pack if the demand slackens  
21 in Q2. If we are in the middle, we can still convince the customer to take the volume and  
22 let them punish someone else temporarily, even if this means our market share goes up."

23           91.     In March of 2002, sales and marketing personnel at Samsung discussed  
24 "preventing a price war for share" with their competitors. They stated, "[i]f we all set  
25 reasonable sales expectations at the Global accounts that no major supplier feels his share  
26 is being attacked, we can all enjoy reasonable pricing for reasonable volume. If we get too  
27 greedy for increased volumes over what the customer has asked us to commit, our  
28 competitors will fight back aggressively beginning with secret deals, etc. The market

1 shares are fairly comfortable for the major suppliers at this time so this scenario is  
2 possible."

3 92. On June 18, 2002, Kevin Chen of Mosel wrote in an e-mail titled "Today's  
4 Main Memory" that "Micron appears to have joined Samsung and Hynix in trying to raise  
5 the spot market pricing [on DRAM] ... the increased prices are purely supplier driven and  
6 not demand driven. Obviously, if the 'big 3' can stick together, I believe the price can  
7 continue to be raised regardless of the demand situation." Chen also wrote to Ron Farrell  
8 and included a chart which shows competitor pricing by product and customer. It included  
9 pricing for "2M Flash" for customer Ultima.

10 93. As noted above, on August 20, 2002, SanDisk and Samsung cross-licensed  
11 certain NAND related intellectual property to each other. Y.W. Lee, Samsung's CEO,  
12 stated that "[w]ith these agreements in place, the two companies bring a stronger and more  
13 stable flash future for the end users." Consistent with this prediction, NAND flash  
14 memory prices began to rise in the beginning of 2003.

15 94. The average price per gigabit of NAND fluctuated during 2003, but  
16 remained relatively flat for the year. The second half of 2003, in particular, experienced  
17 rapid increases in the average sales price per gigabit of NAND. During much of 2003,  
18 there was a flash memory shortage brought about by Samsung and its rivals jointly failing  
19 to produce enough capacity to meet demand. By July of 2003, this shortage had caused  
20 NAND flash memory prices to increase over 10 percent, depending on density. The  
21 shortage and higher prices continued through November of 2003 and for the rest of the  
22 year.

23 95. The following graph illustrates the stability of contact prices between 2001  
24 and 2003 for NAND flash memory in seven popular densities:

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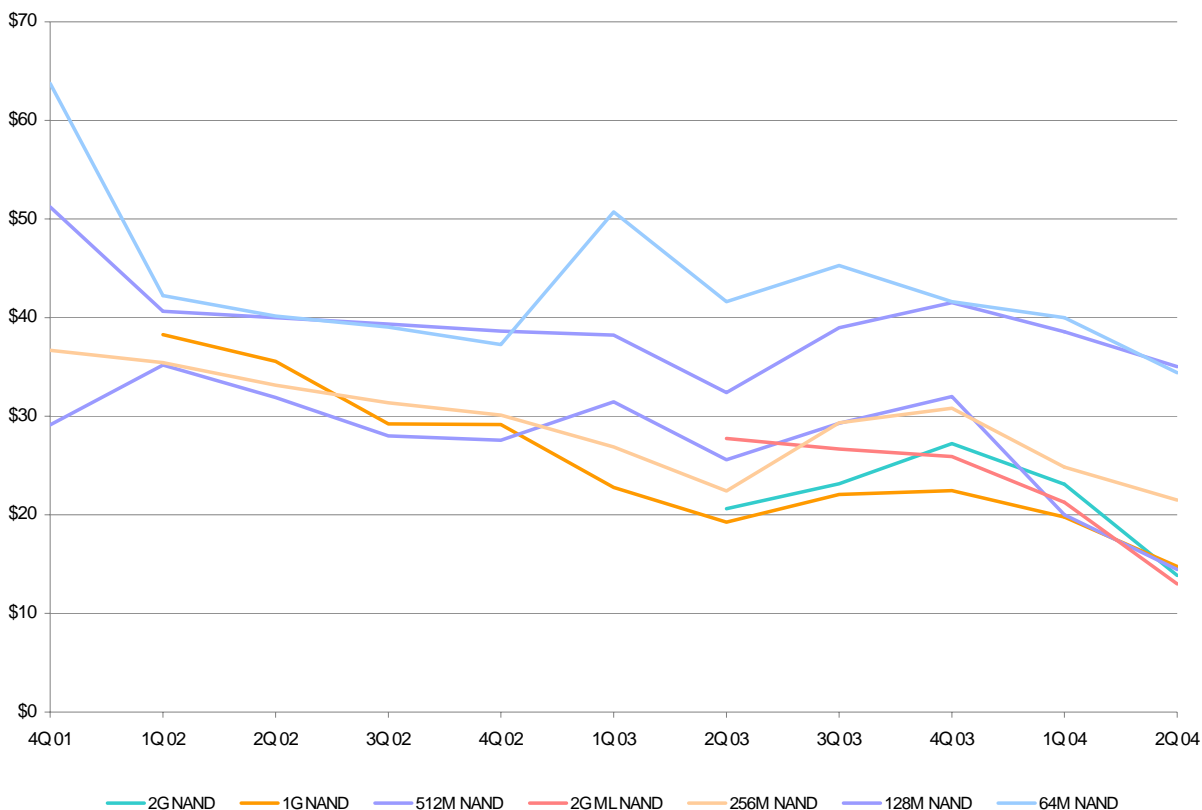
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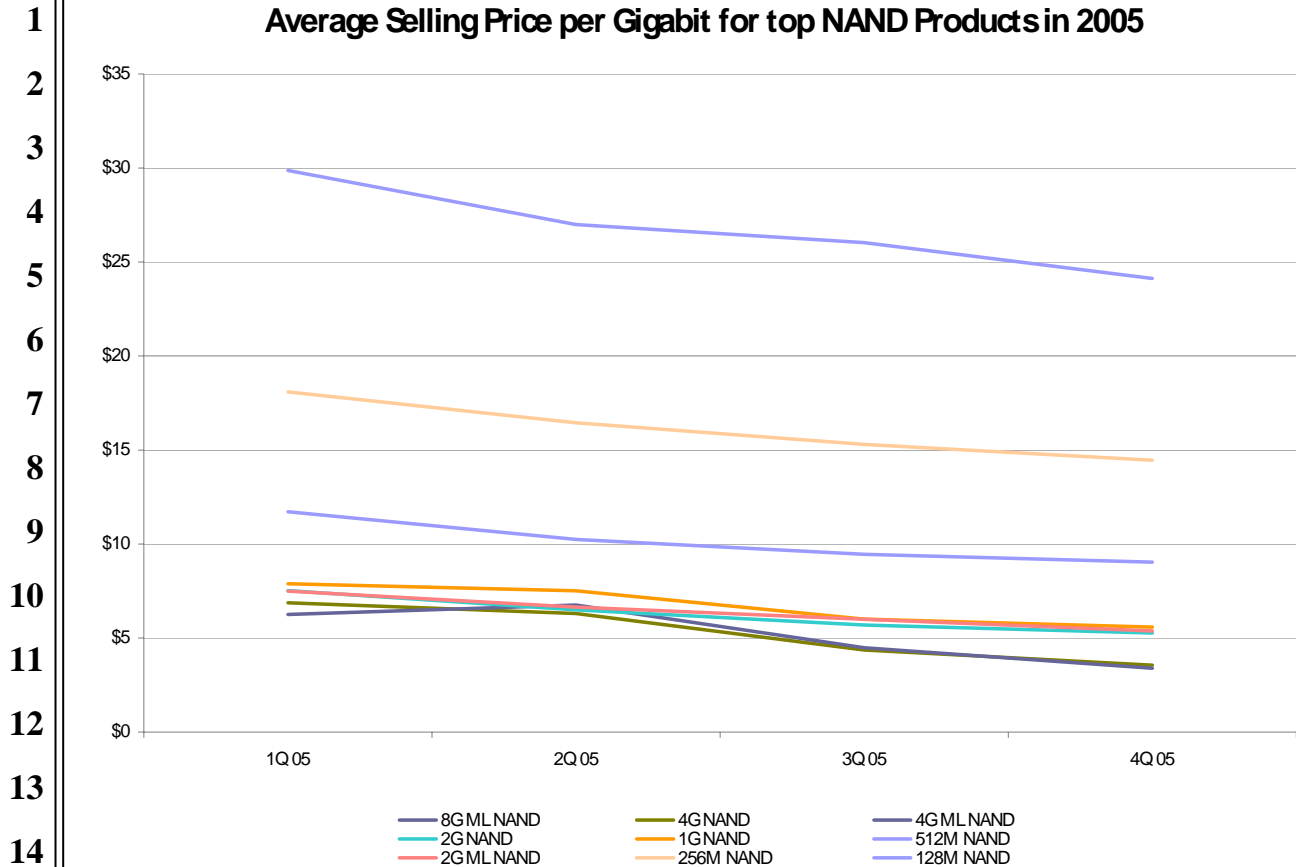
**Average Selling Price per Gigabit for Top NAND Products (4Q01-2Q04)**



96. The tight NAND flash memory capacity situation continued throughout much of the first half of 2004, but beginning in September of 2004, NAND flash memory average contract prices by density increased by 12 percent and spot prices increased by 15 percent, following price hikes by Samsung. Samsung engaged in such price hikes, despite the fact that Hynix was increasing its presence in the market. This indicates that Samsung was not seriously concerned about any possible competition from Hynix. In the latter part of the year, there was a shortage for 2Gb and 4Gb NAND flash memory components manufactured by Samsung and Toshiba, which caused some stabilization of NAND flash memory prices.

97. The shortage in NAND flash memory supply continued in the first four months of 2005, with respect to most densities. Samsung and Toshiba continued to cause prices to be fairly stable, as reflected in the following chart showing contract prices:

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98. While there was a slight oversupply at the commencement of the third quarter of 2005, Samsung and Toshiba jointly restricted supply in July of 2005 and began placing second and third tier customers on allocation. This tight supply situation led to increased spot prices continuing into the fourth quarter. One analyst who reviewed spot prices for NAND flash memory pricing for the month of October of 2005 found that spot prices increased 11 percent for 8Gb units, 24 percent for 4Gb units, 32 percent for 2Gb units, and 22 percent for 1Gb. Each of these spot price increases was attributed to supply shortages, which was a pretextual excuse to cover up the conspiracy. The shortages were artificial and used to support the price of NAND flash memory.

99. These price increases produced enormous profits for Defendants. In 2005, the NAND flash memory businesses of Samsung, Toshiba and Hynix collectively generated more than \$6 billion in operating profits. SanDisk posted an operating margin exceeding 25 percent during the fourth quarter of 2005.

1 100. The situation changed somewhat in 2006 due in part to weaker demand in  
 2 some consumer sectors and an excess of Apple iPods from the 2005 holiday season. But  
 3 even during this period, efforts were made to increase prices on NAND flash memory, as  
 4 evidenced by near-simultaneous price increase announcements from Samsung and Hynix  
 5 on May 9, 2006. These efforts slowed the normal and expected double-digit quarter over  
 6 quarter decline in average sales prices. The relative stability of NAND flash memory  
 7 contract pricing during this period is illustrated below:

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**Average Selling Price per Gigabit for top NAND Products: 2Q06-4Q06**

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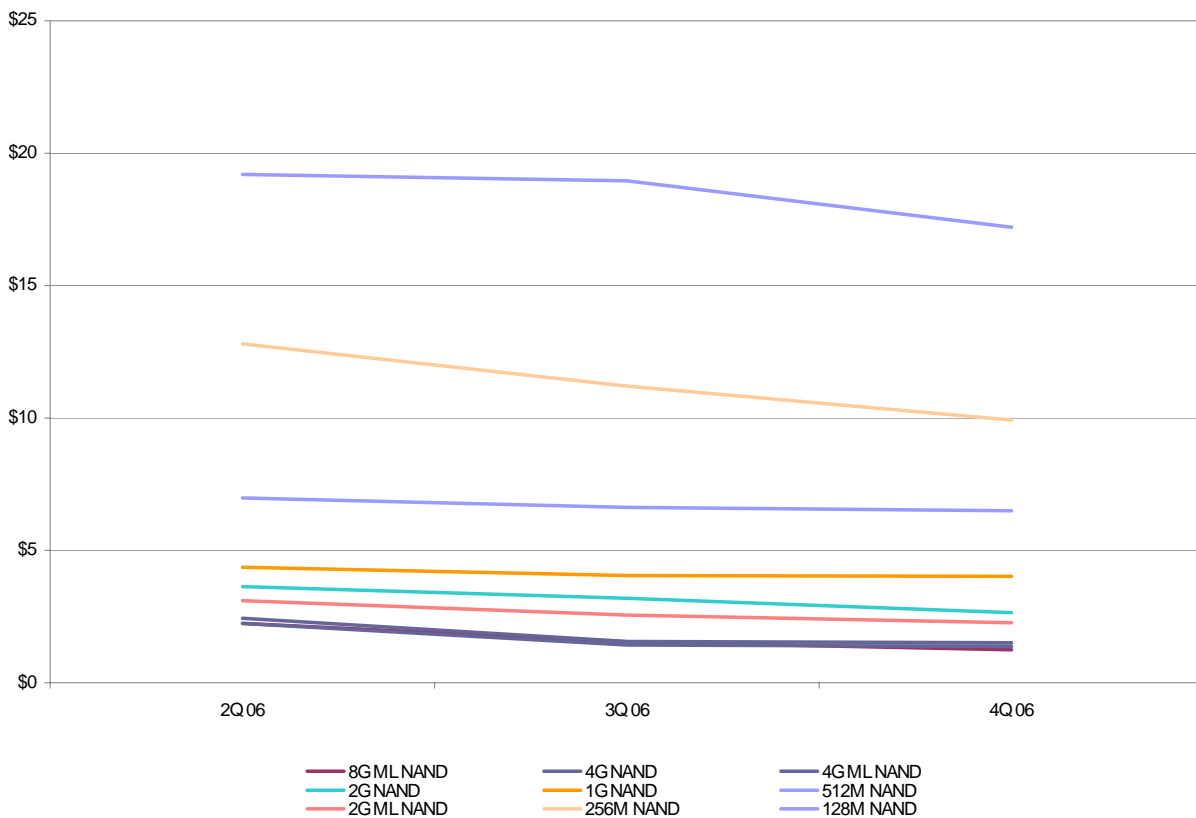
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**4. Intercompetitor Contacts and Pricing During 2007**

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101. During the first few months of 2007, spot prices for NAND flash memory continued to fall across all densities, but, as alleged above, the Defendants were making efforts during the last quarter of 2006 to reduce NAND supply relative to expected demand growth.

1           102. In March of 2007, Samsung made analyst presentations at a Merrill Lynch  
2 conference and at a Credit-Suisse conference saying that it had "[s]tabilized price erosion  
3 from March 2007" thanks to "[s]upply constraints due to cautious supply...." Both  
4 presentations noted the "supply constraint" in NAND flash memory and said that in the  
5 second half of 2007, "[s]evere shortage expected with strong recovery of margin." In the  
6 absence of inside knowledge of what its competitors planned to do, Samsung would have  
7 no way of making such a confident prediction.

8           103. In the latter half of March 2007, a trade publication based in Taipei, Taiwan  
9 stated that "[s]ince late February, positive means regarding the NAND flash industry  
10 started spreading. Some industry players started seeing leading players, including  
11 Samsung Electronics and Hynix Semiconductor, stop reducing their quotes and hold firm  
12 in price negotiations. Later, some memory module houses...started foreseeing a shortage  
13 in the second quarter." A few days later, the same publication ran an article reflecting a  
14 discussion with Chang-Gyu Hwang, President of Samsung's semiconductor business since  
15 2000. That article stated, "Samsung has previously mentioned that fellow memory makers  
16 who adopt a more cautious approach to expansion over NAND flash are also another  
17 reason for stabilizing the industry trend. The memory maker observed that major NAND  
18 flash suppliers have all reduced their capacity." Thus, it is clear that this reduction in  
19 capacity was one carried out by all of the leading NAND flash memory manufacturers.  
20 Another article from the same date indicated that Hwang was "very bullish on flash prices  
21 in the second half of the year."

22           104. These parallel supply reductions by major manufacturers of NAND flash  
23 memory were the product of collusion. In late March of 2007, reports circulated that  
24 Samsung and Hynix had agreed to restrain production of NAND flash memory. One  
25 industry analyst noted that "[t]o say there's a fundamental issue with supply in the NAND-  
26 flash base is ludicrous...Capacity was artificially manipulated to firm pricing during a  
27 weak first quarter."

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1           105. Another source quoted Gartner, Inc., an industry analyst, as saying: "some  
2 [NAND flash memory] supply is being deliberately held back in inventory." This same  
3 source ended his discussion with the question, "[i]s there a conspiracy in NAND?" At the  
4 same time, Nam Hyung Kim, an analyst for iSuppli, was quoted as saying that "[t]he  
5 South Korean suppliers, Samsung Electronics Co. Ltd. and Hynix Semiconductor Inc., are  
6 decelerating their NAND production growth, leading to a more balanced supply/demand  
7 situation and firmer pricing in the market." According to Kim, Hynix and Samsung  
8 started migrating production in the fourth quarter of 2006 from NAND flash memory to  
9 DRAM, causing a significant decline of excess NAND flash memory supply and surplus  
10 inventory in the supply chain.

11           106. Also in late March, Hynix and Toshiba announced that they had entered into  
12 the cross-licensing agreements described earlier. O.C. Kwon, Senior Vice-President of  
13 Hynix, stated: "[w]e believe that the agreements will become a good foundation for our  
14 two companies to build a mutually beneficial business relationship in the future." Shozo  
15 Saito, Corporate Vice-President and Executive Vice-President, Semiconductor Company,  
16 Toshiba Corporation, echoed that sentiment, stating: "through these agreements, we can  
17 now strengthen our respective businesses."

18           107. The agreements between Hynix and Toshiba were followed one day later by  
19 the announcement of agreements between Hynix and Toshiba's joint venture partner,  
20 SanDisk, to cross license their respective NAND intellectual property. Within days of the  
21 agreements between Hynix, Toshiba, and SanDisk, and the contemporaneous comments  
22 made by Samsung, NAND contract prices began to increase.

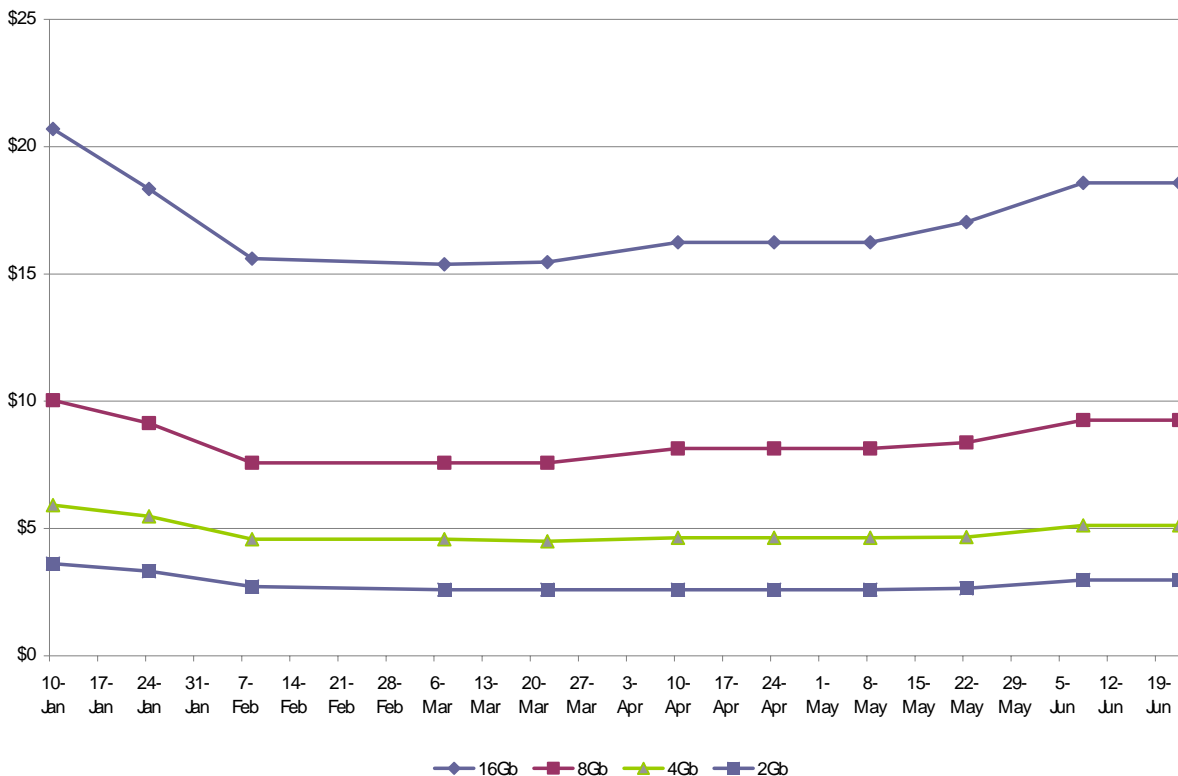
23           108. As a result of Defendants' collusion, contract prices for MLC and SLC  
24 NAND flash memory turned around substantially beginning in the latter part of March of  
25 2007. Contract prices reported by DRAMeXchange, a market research firm that publishes  
26 pricing information for the memory industry, illustrate the following pricing trend:

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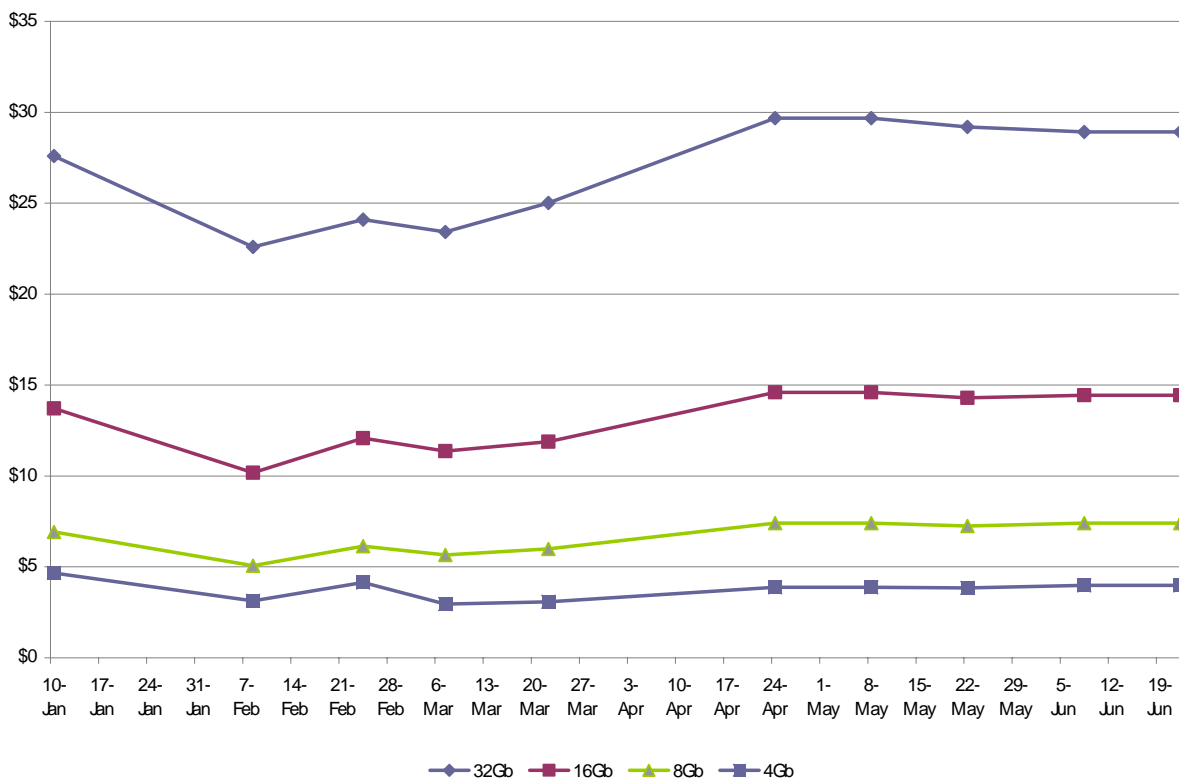
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### Mainstream SLCNAND Flash Memory Contract Prices, 2007



### Mainstream MLCNAND Flash Memory Contract Prices, 2007



1 109. Spot prices for NAND flash memory also turned around during this period.  
 2 The following chart depicts prices reported by DRAMeXchange for the March 27 to April  
 3 3 period.

4 **Mainstream NAND Flash Memory Spot Prices, 2007 (US\$)**

5 Type	March 27	April 3	Change
6 32Gb (4Gb×8)-SLC	\$46.43	\$46.43	0.00%
7 32Gb (4Gb×8)-MLC	\$28.36	\$30.63	8.00%
8 16Gb (2Gb×8)-SLC	\$15.86	\$17.52	10.47%
9 16Gb (2Gb×8)-MLC	\$14.75	\$17.30	17.29%
10 8Gb (1024Mb×8)-SLC	\$8.34	\$9.32	11.75%
11 8Gb (1024Mb×8)-MLC	\$8.14	\$9.31	14.37%
12 4Gb (512Mb×8)-SLC	\$4.71	\$5.22	10.83%
13 4Gb (512Mb×8)-MLC	\$3.89	\$4.53	16.45%
14 2Gb (256Mb×8)-SLC	\$2.49	\$2.56	2.81%
15 1Gb (128Mb×8)-SLC	\$2.30	\$2.34	1.74%

16

17 110. A similar chart depicts continued spot price increase in June of 2007:

18 **NAND Flash Memory Spot Prices, 2007 (US\$)**

19 Type	July 9	July 16	Change
20 1Gb	\$2.81	\$3.13	11.4%
21 2Gb	\$4.82	\$5.61	16.4%
22 4Gb	\$8.41	\$9.23	9.8%
23 8Gb	\$10.90	\$11.05	1.4%
24 16Gb	\$20.73	\$21.32	2.8%

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1 111. Spot prices continued to increase in August of 2007:

2 **NAND Flash Memory Spot Prices, 2007 (US\$)**

3 <b>Type</b>	<b>July 30</b>	<b>August 6</b>	<b>Change</b>
4 2Gb	\$4.09	\$5.13	25.4%
5 4Gb	\$7.30	\$7.86	7.7%
6 8Gb	\$12.17	\$15.90	30.6%
7 16Gb	\$20.74	\$22.03	6.2%

8

9 112. By early August of 2007, Samsung raised its NAND flash memory price  
10 quotations to its contract customers by 20 percent and indicated it would not be providing  
11 any discounts to those customers.

12 113. As the foregoing data reflect, these prices increases were not limited to  
13 Samsung. On September 26, 2007, Toshiba reported that it was unable to meet demand for  
14 NAND flash memory and was sold out until December.

15 114. These price increases were driven not by demand, but by supply constraints  
16 engineered collusively by Defendants.

17 **E. International Antitrust Investigation Announced in September of 2007**

18 115. On September 14, 2007, SanDisk indicated in a Form 8-K filed with the  
19 Securities & Exchange Commission that it had received subpoenas from the federal district  
20 court in the Northern District of California in connection with a grand jury investigation  
21 into possible antitrust violations in the NAND flash memory market. It also indicated that  
22 it had received notices from the Canadian Competition Bureau ("CCB") of "an industry-  
23 wide investigation with respect to alleged anti-competitive activity" in that market.

24 116. A DOJ spokesperson has confirmed that it is conducting an antitrust  
25 investigation into NAND flash memory. Likewise, John Pecman, an assistant deputy  
26 commissioner in the criminal matters branch of the CCB confirmed the existence of an  
27 investigation. He was quoted as saying: "[w]e have sent target letters to a number of  
28 industry participants to let them know that we're also investigating. Given the

1 international scope of the industry, we try to work in parallel with other international  
2 agencies."

3 117. In subsequent press reports, Toshiba, Renesas, and Samsung all confirmed  
4 that they or their U.S. subsidiaries had received grand jury subpoenas. Hynix's  
5 spokesperson declined to comment. An analyst at Needham & Co. in San Francisco  
6 reacted to the news by stating: "I'm not surprised by the action, given recent investigations  
7 into SRAM and DRAM." Nam Hyung Kim, the analyst at iSuppli mentioned earlier, was  
8 quoted as saying that "most suppliers mentioned are DRAM makers who should have  
9 learned the lesson of the price-fixing case."

10 118. It is significant that Defendants' anticompetitive behavior has been the  
11 subject of a criminal grand jury investigation by the DOJ. In order for the DOJ to institute  
12 a grand jury investigation, a DOJ Antitrust Division attorney must believe that a crime has  
13 been committed and prepare a detailed memo to that effect. *See Antitrust Grand Jury*  
14 *Practice Manual*, Vol. 1, Ch. I.B.1 ("[i]f a Division attorney believes that a criminal  
15 violation of the antitrust laws has occurred, he should prepare a memorandum requesting  
16 authority to conduct a grand jury investigation.") Furthermore, following a review of the  
17 memorandum, the request for a grand jury must be approved by the Assistant Attorney  
18 General for the Antitrust Division, based on the standard that a criminal violation may  
19 have occurred. *See id.* In addition, the fact that the DOJ Antitrust Division investigation is  
20 criminal, as opposed to civil, is significant as well. The Antitrust Division's "Standards for  
21 Determining Whether to Proceed by Civil or Criminal Investigation" state: "[i]n general,  
22 current Division policy is to proceed by criminal investigation and prosecution in cases  
23 involving horizontal, per se unlawful agreements such as price fixing, bid rigging and  
24 horizontal customer and territorial allocations." *See Antitrust Division Manual*, Chapter  
25 III.C.5. Accordingly, the existence of a criminal investigation into the flash memory  
26 industry supports the existence of the conspiracy alleged herein.

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**VIII. FRAUDULENT CONCEALMENT**

119. Plaintiff and members of the Class did not discover and could not have discovered, through the exercise of reasonable diligence, the existence of the conspiracy alleged herein until 2007 because Defendants and their co-conspirators actively and fraudulently concealed the existence of their contract, combination or conspiracy. The existence of a potential conspiracy to fix the prices of NAND flash memory was not confirmed until the announcement of an international price-fixing investigation in September of 2007.

120. Because the Defendants' agreement, understanding, and conspiracy was kept secret, Plaintiff and Class members were unaware of the unlawful conduct alleged herein and did not know that they were paying artificially high prices for NAND flash memory.

121. The affirmative acts of the Defendants alleged herein, including acts in furtherance of the conspiracy, were wrongfully concealed and carried out in a manner that precluded detection.

122. By its very nature, Defendants' price-fixing conspiracy was inherently self-concealing.

123. Plaintiff and the Class members could not have discovered the alleged contract, conspiracy or combination at an earlier date by the exercise of reasonable diligence because of the deceptive practices and techniques of secrecy employed by Defendants and their co-conspirators to avoid detection of, and fraudulently conceal, their contract, conspiracy or combination. The contract, conspiracy or combination as herein alleged was fraudulently concealed by Defendants by various means and methods, including, but not limited to, secret meetings, surreptitious communications between the Defendants by the use of the telephone or in-person meetings at trade association meetings (and elsewhere) in order to prevent the existence of written records, limiting any explicit reference to competitor pricing communications on documents (including e-mails), warning each other when they mistakenly made explicit references to competitor communications in documents (including e-mails), falsifying expense records to conceal

1 meetings with competitors, and concealing the existence and nature of their competitor  
2 pricing discussions from non-conspirators (including customers).

3 124. As an example of the foregoing, Ken Heller, Director of Eastern Area Sales  
4 for Hynix's U.S. subsidiary (who is still employed by Hynix), sent an e-mail on March 2,  
5 2001 to Jay McBroom, the company's Director of Central Area Sales (who is also still  
6 employed at Hynix), saying "[j]ust fyi, pls consider NEVER making statement in email  
7 that you spoke with competition. Lawyers love these baby's. Just state 'I heard from  
8 dependable source'...."

9 125. Heller made a similar oral comment to Paul Polonsky, Strategic Account  
10 Manager for Hynix's U.S. subsidiary, saying Palonsky should not say that "I spoke to my  
11 competitor" but instead should say that "I heard." Heller and Palonsky had both been at  
12 Toshiba before joining Hynix. Palonsky said that while serving at Toshiba, he learned to  
13 conceal meetings with competitors in his expense reports by falsely attributing expenses to  
14 meetings with customers.

15 126. As another example, on May 24, 1999, D.W. Kim of Hynix wrote to C.K.  
16 Chung of Hynix suggesting the use of a third party as a conduit for competitor pricing  
17 information because "one of our concerns is that it is against the antitrust law to set up a  
18 certain cartel price...."

19 127. Defendants also falsely attributed price increases to increased demand,  
20 shortages in supply, increased manufacturing costs, increased prices of labor and raw  
21 materials, insufficient production capacity, tightening market conditions, and/or  
22 insufficient production capacity. An example of this practice is alleged in paragraph 98  
23 above. Defendants and their co-conspirators also fraudulently informed their customers  
24 that they were unable to sell their product at a lower price due to these reasons.

25 128. Plaintiff had no reason to disbelieve these statements. Furthermore, the  
26 majority of the explanations provided by Defendants involved non-public and/or  
27 proprietary information completely in Defendants' control such that Plaintiff and members  
28 of the Class could not verify their accuracy. Defendants' purported reasons for the price

1 increases of NAND flash memory were materially false and misleading and were made for  
2 the purpose of concealing Defendants' anti-competitive scheme as alleged herein. In truth,  
3 at all relevant times, the price of NAND flash memory was artificially inflated and  
4 maintained as a direct result of the Defendants' anti-competitive scheme, the operation of  
5 which was a substantial, but undisclosed, factor in the pricing of NAND flash memory  
6 during the Class Period.

7 129. As a result of Defendants' fraudulent concealment of their conspiracy, the  
8 running of any statute of limitations has been tolled with respect to any claims that Plaintiff  
9 and the Class members have as a result of the anticompetitive conduct alleged in this  
10 complaint.

11 **IX. CAUSE OF ACTION**

12 130. Plaintiff incorporates and re-alleges each allegation set forth in the preceding  
13 paragraphs of this Complaint.

14 131. Beginning at least as early as January 1, 1999, and continuing to the present,  
15 Defendants and their co-conspirators, by and through their officers, directors, employees,  
16 agents, or other representatives, entered into a continuing agreement, understanding, and  
17 conspiracy in restraint of trade to artificially raise, fix, maintain, and/or stabilize prices for  
18 NAND flash memory in the United States in violation of Section 1 of the Sherman Act (15  
19 U.S.C. § 1).

20 132. In formulating and carrying out the alleged conspiracy, the Defendants and  
21 their co-conspirators perpetrated the acts which they combined and conspired to do,  
22 including, but not limited to:

- 23 a. fixing, raising, maintaining, and stabilizing the price of NAND flash
- 24 memory;
- 25 b. allocating production of NAND flash memory; and
- 26 c. restricting output of NAND flash memory.

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1 D. That Defendants, their affiliates, successors, transferees, assignees, and the  
2 officers, directors, partners, agents, and employees thereof, and all other persons acting or  
3 claiming to act on their behalf, be permanently enjoined and restrained from in any  
4 manner: (a) continuing, maintaining, or renewing the conduct, contract, conspiracy, or  
5 combination alleged herein, or from entering into any other conspiracy alleged herein, or  
6 from entering into any other contract, conspiracy, or combination having a similar purpose  
7 or effect, and from adopting or following any practice, plan, program, or device having a  
8 similar purpose or effect; and (b) communicating or causing to be communicated to any  
9 other person engaged in the sale of NAND flash memory, information concerning bids of  
10 competitors.

11 E. That Plaintiff and the Class be awarded pre- and post-judgment interest, and  
12 that that interest be awarded at the highest legal rate from and after the date of service of  
13 the initial Complaint in this action;

14 F. That Plaintiff and the Class recover the costs of this suit, including  
15 reasonable attorneys' fees, as provided by law; and

16 G. That Plaintiff and the Class be granted such other, further, and different relief  
17 as this case may require or as this Court may deem just, equitable and proper.

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**JURY DEMAND**

Plaintiff demands a jury trial, pursuant to Federal Rule of Civil Procedure 38(b), of all triable issues.

Dated: February 7, 2008

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